July 2025 Breakfast	





Upcoming Events

2025 Programs & Events hosted by Lancaster SHRM:

- July 9th: New Member Orientation
- No August Breakfast: Summer Break •
- Sept 8th: SHRM Certification Prep Course begins, Registration open now!
- Sept 11th: HR 101: Unemployment Compensation *
- Sept 26th: SAVE THE DATE! Fall Legal Update Conference *
- Oct 9th: Virtual Lunch & Learn Topic TBD •
- Oct 14th: October Breakfast: Navigating the Evolution of Diversity and Inclusion *, Extended program to 9:30 am * Provides SHRM and HRCI credits







Upcoming Events

2025 Programs & Events hosted by our partners:

- July 25th: PA SHRM Volunteer Leadership Conference •
- . Aug 6th: Lancaster Chamber HR Roundtable *
- . Sept 11-12th: PA SHRM Annual Conference *
- Oct 14th: <u>LNP Fall Job Fair</u>

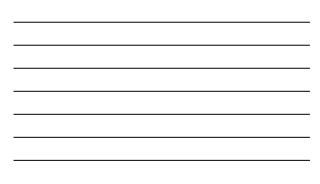
* Provides SHR M and HRCI credits

SHRM (SRM

	Volunteer Le	eadershi	p Conference	
,	Register	LE/ CO	Junteer ADERSHI ONFEREN Normai: Leveraging Knowledg e, Resilient Leadership	CE
		July 25 2025	Wyndham Gettysburg Gettysburg, PA	7:30am - 3:00pm

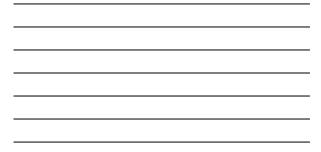
Join us at PA SHRM	
2025 ANNUA	L CONFERENCE
Real	Telan
September 11-12 2025	The Penn Stater State College, PA



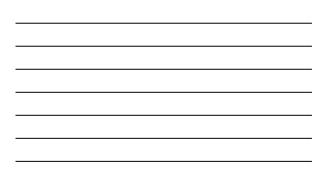












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Conrad Siegel

Thank you to our Breakfast Sponsor! CORPORATE **TRADITIONS**[™]

THE PEOPLE COMPONENT[™] DARE TO BUILD AN INTENTIONAL CULTURE

LANCASTER SHRM

JULY BREAKFAST PROGRAM

JULY 8, 2025

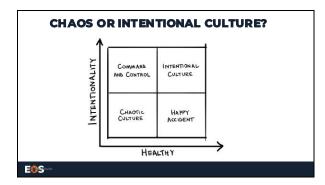
BILL STRATTON, Certified EOS Implementer® Bill.Stratton@EOSWorldwide



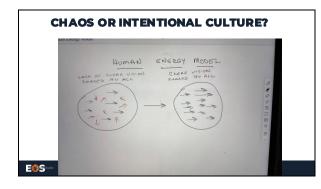
ENTREPRENEURIAL

AGENDA

- Chaos or Intentional Culture?
- What's Love Got To Do With It?
- Structure First
- Getting to the Core of Your Culture
- Proven Tools to Build an Intentional Culture
- Q&A

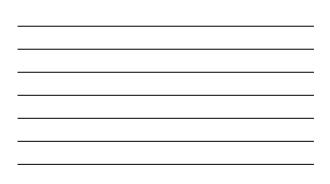












CHAOS OR INTENTIONAL CULTURE

Intentional Culture: What Does It Take?

- Foundational Concept #1: Be Intentional
 - Core Values Core Focus
 - Ten Year Target
 - Marketing Strategy

 - 3-Year Picture
 1-Year Plan
 - Rocks
 - Issues List
 - Accountability Chart
 - ScorecardMeetings

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CHAOS OR INTENTIONAL CULTURE

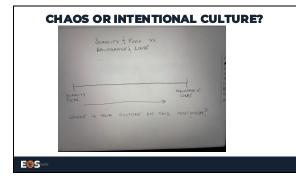
Intentional Gulture What Does It Take?

Foundational Concept #2: Courage Matters

Foundational Concept #3: Invest the Time (and Money)

"Treat employees like they make a difference and they will" (Jim Goodnight, SAS Institute)

EØSoude



CHAOS OR INTENTIONAL CULTURE

The Payoff: The EOS Life

- 1. Doing What You Love
- 2. With People You Love
- 3. Making a Huge Difference
- Being Compensated Appropriately
 With Time for Other Passions

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	Abun dance & Love	Sca rcity and Fear	
Intentional	Pos iti ve	Negative	Command 8
Culture	Opti mis tic	Pes simi sti c	Culture
	Co llab orative	Co mp etiti ve	
	Long-Te rm	Short-Te rm	
	Pro-Active	Reactive	
	Contentment	Anxiety & Stress	
	Gratitu de	Entitlement	
	Self-Worth & Confidence	Inadequacy & Self-Doubt	
	Genero sit y	Hoarding	

WHAT'S	LOVE	GOT TO	DOV	NITH IT?

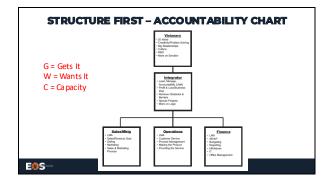
Suck-It-Up Culture Isn't Brave – It Just Sucks

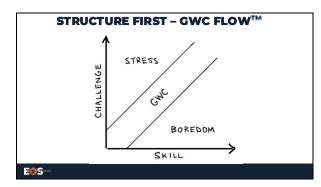
What Heart-Centered Leadership Looks Like

- Love is a VerbGreater Good
- Genuine Care and Concern for People
 Authenticity
- Human Creative Power

"To be an effective leader, you must not only have knowledge and competence, but you must also have empathy and compassion for those you lead" (John C. Maxwell)

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Gino Wickman's Definition of a Strong Leadership Team:

- 1. Rock Stars in every seat embodying the Company's Core Values and trusting each
- They're 100% on the same page with the Vision and Plan (V/TO) They use one common language throughout the Company and run on one 2. 3.
- Operating System They're open and honest, comfortable with conflict, call out every issue, and discuss them until they are resolved They're fanatical about resolution, solving five to fifteen issues every week 4.
- 5.
- 6. 7. They treat each other as equals They possess the secret sauce: they love each other. They look forward to meeting together and those meetings are passionate, intense, exhausting, fun, and never boring

GETTING TO THE CORE OF YOUR CULTURE

"If you don't have a clear set of Core Values that you can state with complete confidence and clarity, you have zero chance of building an intentional culture"

(People: Dare to Build an Intentional Culture)

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GETTING TO THE CORE OF YOUR CULTURE

Discovering Your Core Values

- 1. Name three people on your team, whom if you had 100 of them, you would dominate your industry
- 2. List their qualities, attribute, and characteristics that make them such valuable assets
- 3. Somewhere on this list are your Core Values
- 4. Choose the best 3 to 7 (less is more) that dearly articulate what you value
- Write each of them as short and sweet statements that 5. would require very little elaboration or definition

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GETTING TO THE CORE OF YOUR CULTURE

Core Values Speech

- 1. Be committed to the Company's, our cus tomers', and each other's
- success. a. Workto i mprove the quality of life for all
- Get the job done with excellence.
- Get the job done with excellence.

 Practice the highest safetys standards
 Practice the highest safetys standards
 Practice frantical attention to consistency and detail
 Coccus on continuous improvement in our products and processes

 Be a Great Team Player

 Aways seekto help first
 Maintain a win winy positive attitude
 Keep your word, do what you say, and be accountable
 Be Humble, Gring: and Compassionate
 We are on effamly care for all
 Here fun take the work seriously, not yous dif

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GETTING TO THE CORE OF YOUR CULTURE

Gino Wickman Core Values Video

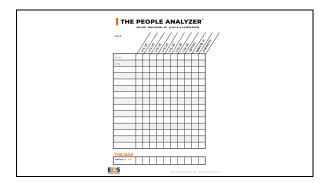
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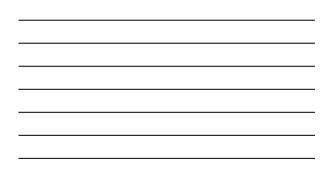
GETTING TO THE CORE OF YOUR CULTURE

Embedding Core Values in Your Company

- Interviewing and Hiring Onboarding Quaterly State of the Company Meetings Coaching Quaterly Conversations with Direct Reports Performance Management Termination

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PROVEN TOOLS TO BUILD AN INTENTIONAL CULTURE

The Five Foundational Tools

Vision/Traction Organizer[®] (V/TO)

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PROVEN TOOLS TO BUILD AN INTENTIONAL CULTURE

The Five Foundational Tools

- Vision/Traction OrganizerTM (V/TO) Accountability Chart Rocks Scorecard Meeting Rulse :
- ÷
- - Annual Planning Sessions
 Quarterly Pulsing Sessions
 Weekly Level 10 Meetings

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PROVEN TOOLS TO BUILD AN INTENTIONAL CULTURE

Additional Tools

- People Analyzer •
- . **Quarterly Conversations**
- . Personal Core Focus
- . Delegate and Elevate
- Clarity Breaks .
- . Measurables
- . The 3 Strike Rule
- . L + M = A

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PEOPLE: DARE TO BUILD AN INTENTIONAL CULTURE

Additional Resources:

- "Traction" (Gino Wickman) •
- "Get a Grip" (Gino Wickman and Mike Paton)
- "How To Be a Great Boss" (Gino Wickman and René Boer) .
- . "The EOS Life" (Gino Wickman)
- . "Rocket Fuel" (Gino Wickman and Mark C. Winters)
- "What the Heck is EOS" (Gino Wickman and Tom Bauer) .
- "Process" (Mike Paton and Lisa Gonzalez) .
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